



嘉新企業團
CHIA HSIN CEMENT GROUP

Chia Hsin Cement Corporation

2022 Q2 Investor Presentation

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嘉新企業團
CHIA HSIN CEMENT GROUP

Introduction of CHC Group

From House to Home

X

Pursuing Quality of Life



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CHIA HSIN CEMENT GROUP

Transformation Timeline

1954 CHC was founded

1969 Invest in warehousing and logistics business in Taiwan

1991 Invest in cement production plants in China

2009 Invest in the construction of a distribution center at Taipei Port

2014 Invest in A. Roma Hotel, Italy

2016 Strategic partnership with Maternity Center to establish a new type of service system

2020
-Strategic partnership with Maternity Center
-Received WELL Health Building Platinum Certification
-Investment in LDC Hotels & Resorts

2021
-Hotel Collective in Naha City, Okinawa received LEED Building Certification
- Strategic Investment in Jubo Health Technologies to enter the Long-term Care Industry



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CHIA HSIN CEMENT CORPORATION

CODE : 1103
Market : Listed Company
Industry : Cement
Chairman : Kang-Lung, CHANG
Capital : 7.75 billion
Founded : 1954/12/13
Date of Listing : 1969/11/14
Headquarter : No.96, Sec. 2, Zhongshan N. Rd., Zhongshan Dist. Taipei City 10449, Taiwan (R.O.C.)

Business Structure



B to B
基石事業

水泥事業體
嘉新水泥

B to C
新興事業

資產開發事業體
嘉新資產

倉儲物流事業群

旅宿 / 服務

嘉新國際
嘉北國際

健康照護事業

旅宿事務



HOTEL COLLECTIVE



產後護理之家



餐廳

豐崎溫泉度假酒店



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Hospitality Business Strategy

	Direct Management	Outsource Management	Strategic Investment	
Project	Hotel Collective	InterContinental Okinawa Chura SUN Resort	A. Roma	LDC Hotels & Resorts
Ownership	100%	100%	40%	23.1%
F/S Implications	Consolidated Entity	Consolidated Entity	Equity Method	Equity Method
Main Location	Okinawa, Japan	Okinawa, Japan	Italy	Taiwan、Italy
Status	Operating from 2020	Planning	Invested in 2014	Invested in 2020



InterContinental Okinawa Chura SUN Resort

Hotels in Okinawa





HOTEL COLLECTIVE

「 Collective 」 represents the gathering of people and cultures. We aim to ignite profound guest experiences through different humanistic stories and cultures .

With 13 floors and 260 rooms, “Hotel Collective” creates not only a relaxing environment but also a lively place with a nighttime charm.





心之所嚮

Hotel Collective Record High Customer Satisfaction

Hotel Collective
2021年及2022年
連續兩年取得 Booking.com
9.1 及 9.2 高分評價，及
Traveller Review Awards
[2021旅客評分卓越獎]



Hotel Collective 在 Hotel.com
取得 9 分評價及
[Loved by Guests] 獎



HOTEL COLLECTIVE



InterContinental Okinawa Chura SUN Resort

In collaboration with InterContinental Hotel Group and Kengo Kuma & Associates to develop a top-tier ocean front resort in Okinawa.



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Brand	Rooms
A.Roma Lifestyle Hotel	276
Palazzo Venart Luxury Hotel	18
Relais Sant'Uffizio Wellness & Spa	54
Relais Villa Monte Solare	27
Villa Ortaglia Florence	13
Palazzo Portinari Salviati	13
Total	401



Brand	Rooms
COLLECTION	286
Fleur de Chine	211
CHATEAU DE CHINE	500
MAISON DE CHINE	582
HOTEL PIN	178
Total	1,757



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Nations loosen boarder restrictions to coexist with the virus.

Japan lifted border restrictions for non-tourism travels since March 1st 2022,



Italy lifted all Covid-19 travel restrictions since June 1st 2022

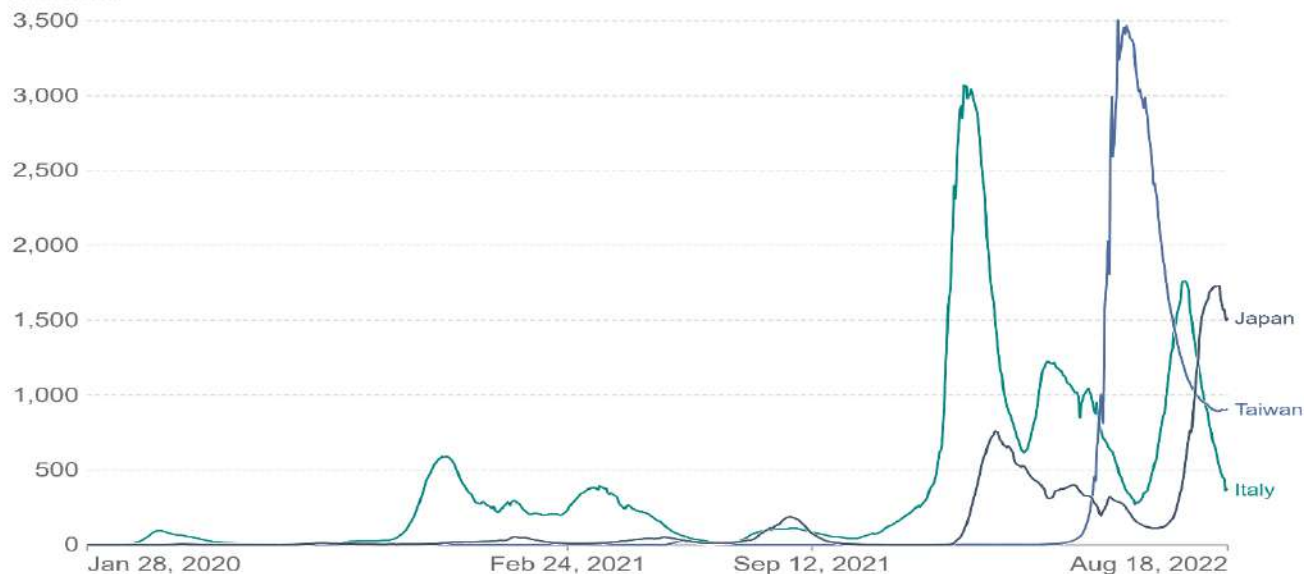


Taiwan loosened its border restrictions for 6 categories of foreigners for entry since July 25th 2022



Daily new confirmed COVID-19 cases per million people

7-day rolling average. Due to limited testing, the number of confirmed cases is lower than the true number of infections.



Source: Johns Hopkins University CSSE COVID-19 Data

CC BY



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2022H1 Financial Overview

From House to Home X Pursuing Quality of Life



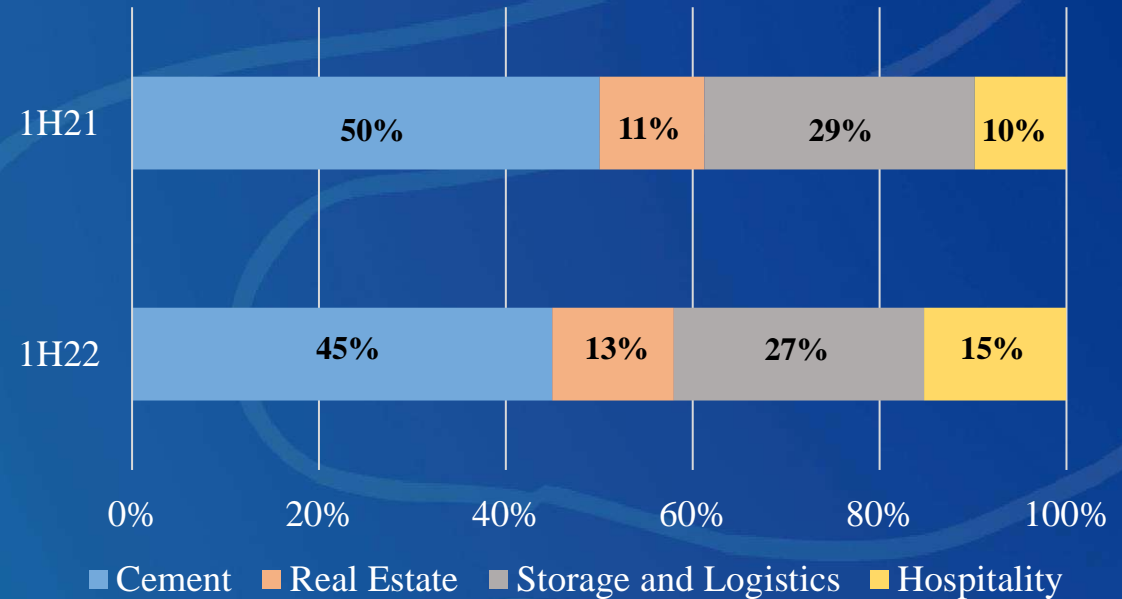
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Revenue Breakdown by Business Units

Unit : Million NTD

Revenue	1H22	1H21
Cement	462	547
Real Estate	134	123
Storage and Logistics	275	317
Hospitality	156	108
Total	1,027	1,095

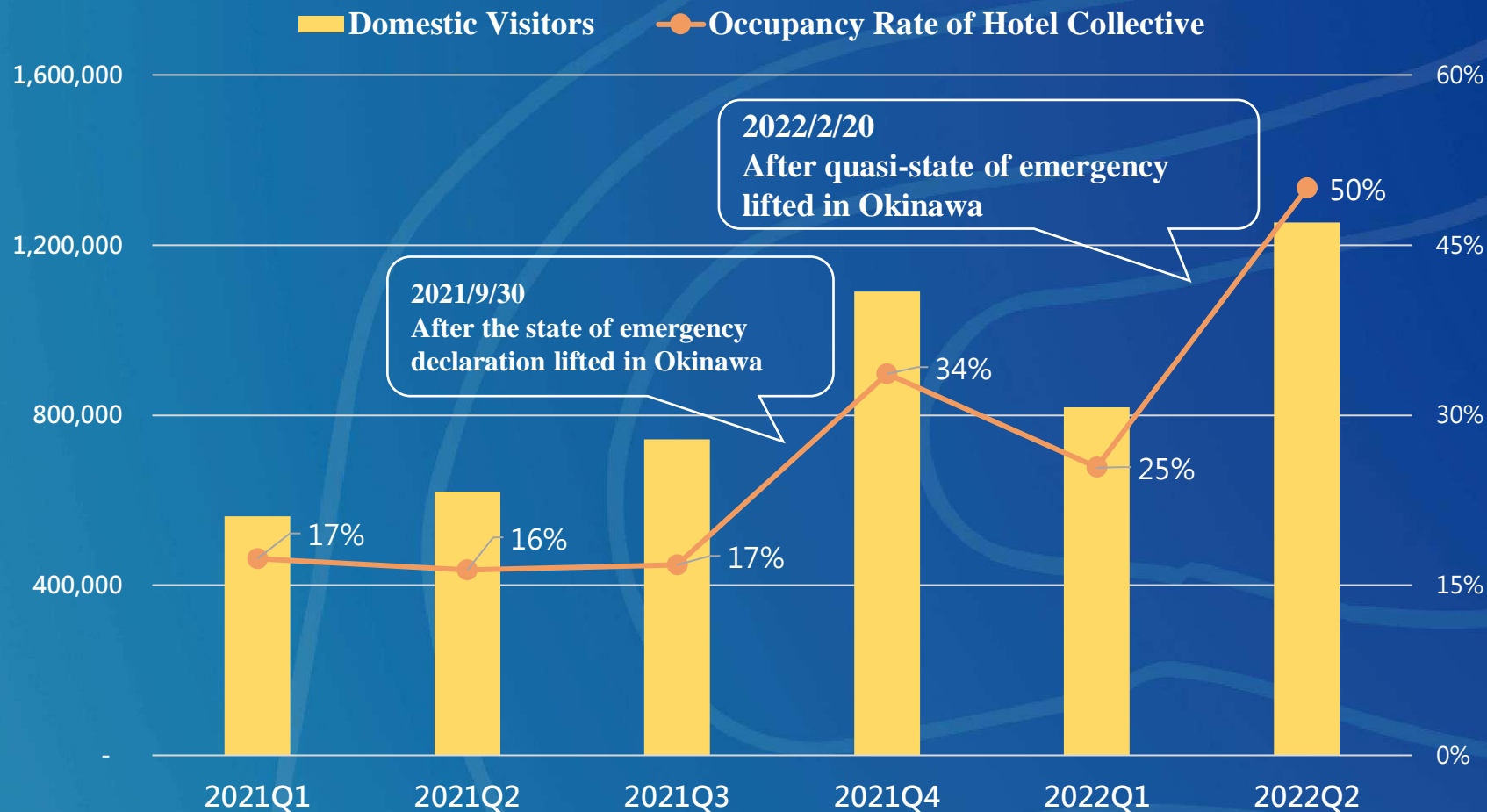
Business Unit Revenue Breakdown Comparison





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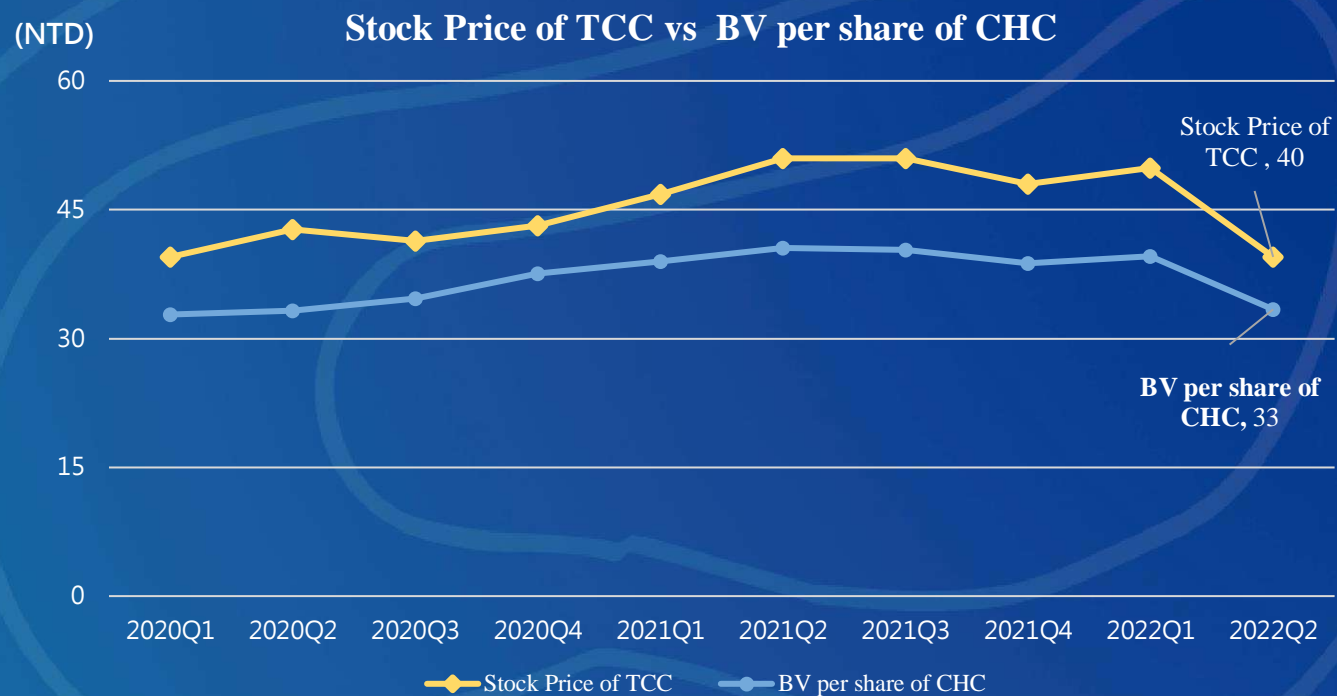
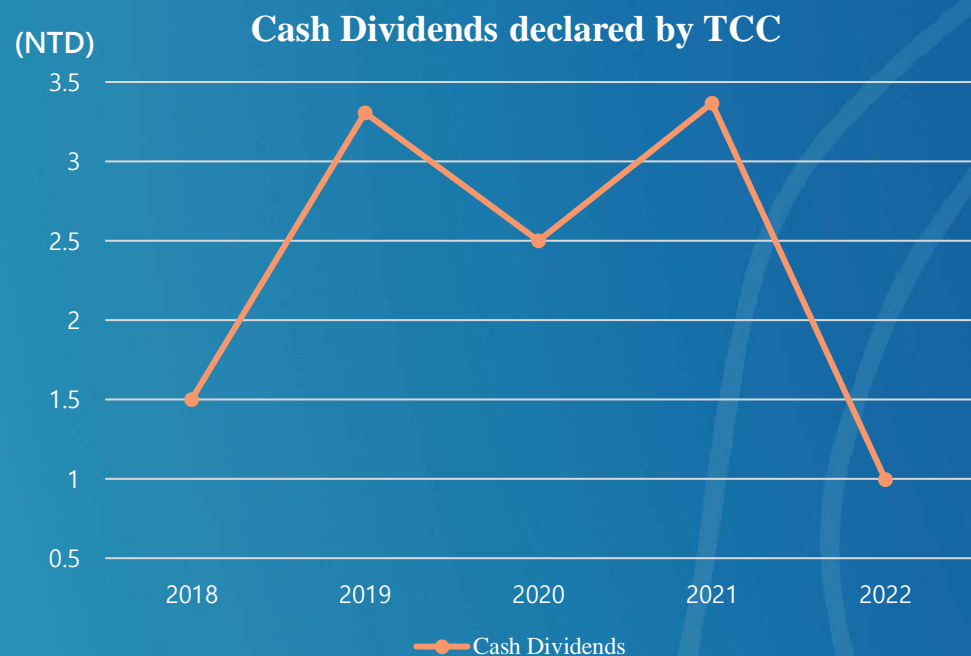
Hotel Collective Operating Performance





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Significant Impact on Financial Statement





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2022H1 Consolidated Income Statement

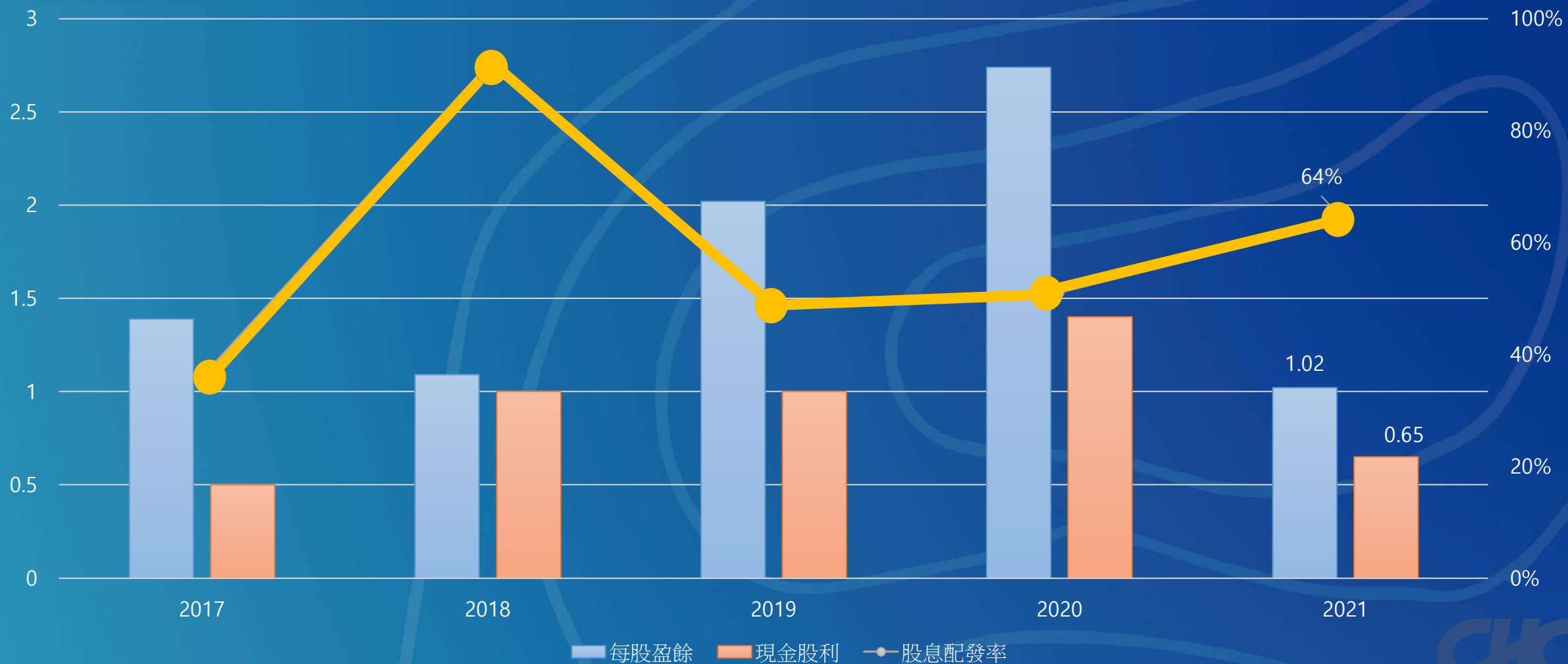
Unit : Million NTD

	1H22	1H21	YoY
Revenue	1,027	1,095	(6)%
Gross Profit	11 1.1%	(10) (0.9)%	210% 2.0 ppts
Operating Income(Loss)	(215) (20.9)%	(296) (27.0)%	27% 6.1 ppts
Net Non-operating Items	(255)	14	(1,921)%
EBITDA	(218)	(21)	(938)%
Net Profit(Loss) Attributable to Owner of the Company	(481)	(290)	(66)%
Basic EPS(NTD)	(0.74)	(0.45)	(64)%



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Stable Dividend Payout

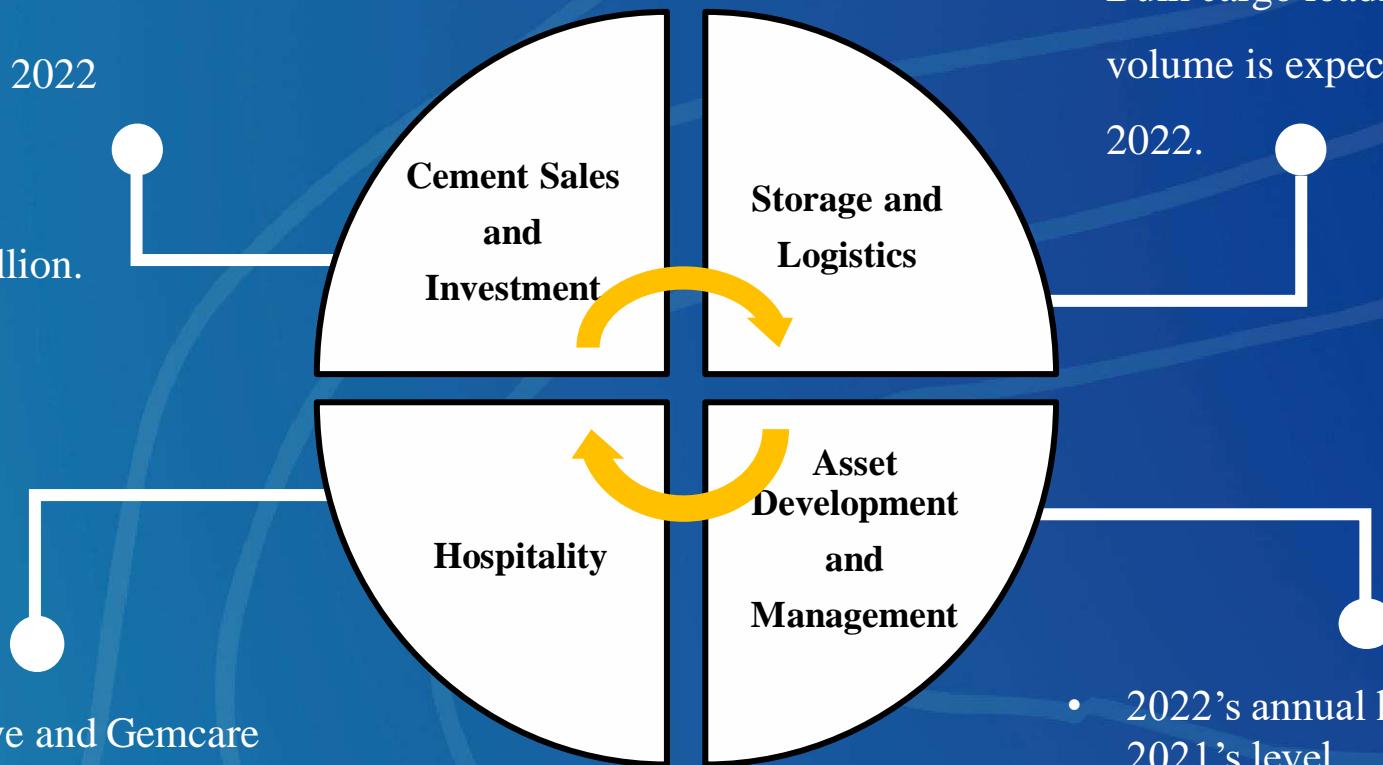




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2022 Outlook

- Cement sales will be affected in 2022 due to continued cost increases.
- The cash dividend from cement investment decreased to 324 million.



- Bulk cargo loading and unloading volume is expected to decrease in 2022.

- The Outlook for Hotel Collective and Gemcare Maternity Center for 2022 is better than that of 2021.
- InterContinental Okinawa Chura SUN Resort project is currently under the design change process.

- 2022's annual lease income remains at 2021's level.



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ESG

From House to Home

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Pursuing Quality of Life



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Pursuing Quality of Life

Strategy : Drive Operational Competitiveness and Social Impact with Sustainability as a factor

Responsible
Business

1. Responsible Products
2. Responsible Service
3. Responsible Investment

Sustainable
Operations

1. Use of sustainable energy to increase energy efficiency
2. Integrate sustainability thinking into daily operations
3. Transparent governance

Strengthened
Partnerships

1. The best stage for talent development
2. Create a friendly, healthy and safe environment.

Enhanced Social
Inclusion

1. Strengthen the connection with social communities
2. Deepen social influences



GCG inventory **ISO 14064-1:2018**

Introduction to Energy Management System **ISO 50001**

Obtain Green Building **LEED**

支持Discovery2021

一件好事 **救地球**

支持台泥邁向
循環經濟計畫 Obtain **WELL**

健康建築 **Platinum**

IHG Green Engage
綠色環保參與計畫

員工響應週三減碳計畫 員工參加
Discovery淨灘

Net Zero carbon emissions
of offices by **2030**

Introduction of SBTi science-based carbon reduction
targets by 2025

2021 Taiwan Corporate

Governance Evaluation at 6%-21%

韌性企業

小善公益
關懷弱勢

Annual physical
check for
employees

STP種子人才培育計畫

Garage+ 嘉新空間

支持新創 青年培力

嘉新提供物資挺防疫英雄

employee GYM

員工認養幼兒院聖誕心願

沖繩**Foremost**展

關懷當地人文藝術

嘉新兆福文化基金會

傳遞一甲子的**愛**



**Sustainability Development
Committee**



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THANK YOU

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IR@chcgroup.com.tw