

# **Chia Hsin Cement Corporation**

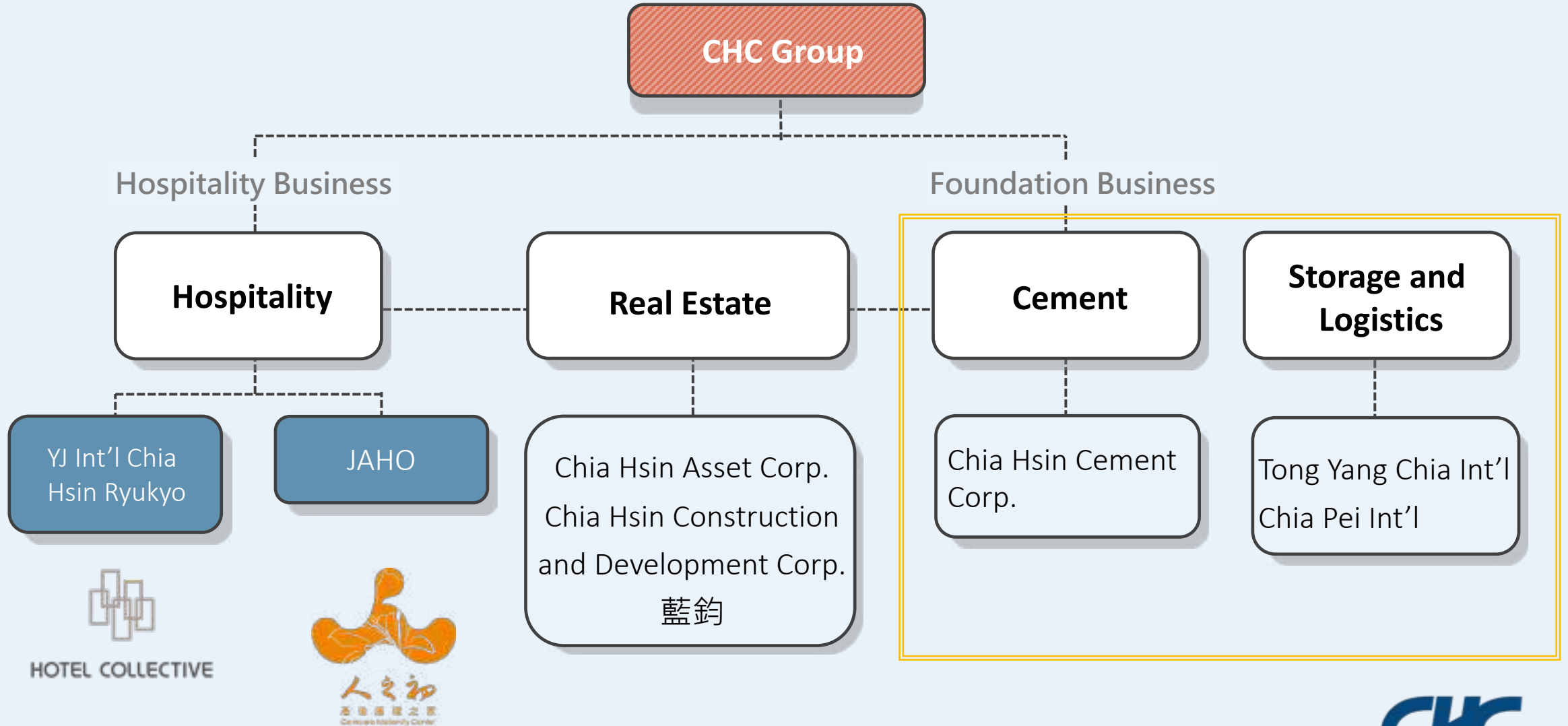
## **2021 Q1 Investor Presentation**

## Disclaimer

The forward-looking statements contained in this presentation are subject to risks and uncertainties and actual results may differ materially from those expressed or implied in these forward-looking statements.

Chia Hsin Cement Corporation makes no representation or warranty as to the accuracy or completeness of these forward-looking statements and nor does Chia Hsin Cement Corporation undertake any obligation to update any forward-looking statements, whether as a result of new information or future events.

# CHC Group Business Structure



## 2021 Q1 Consolidated Income Statements

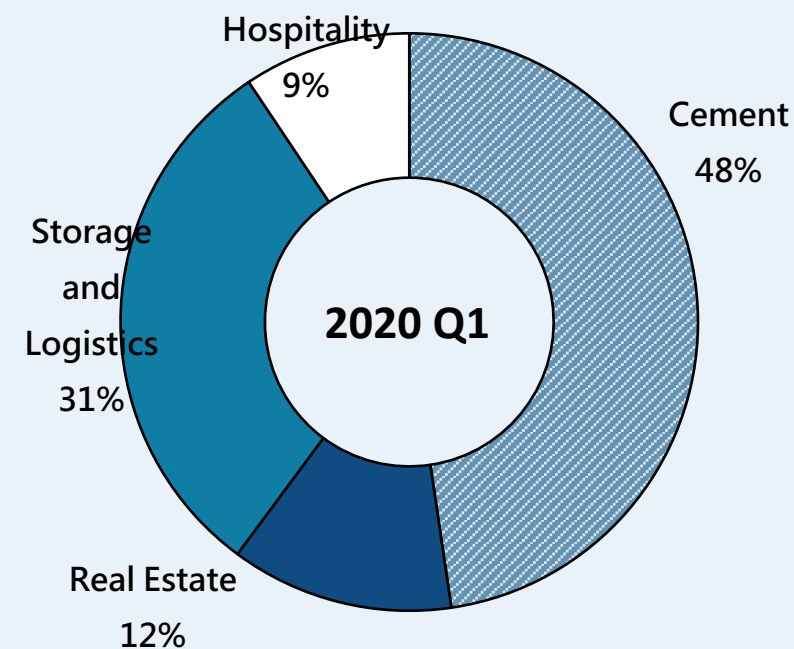
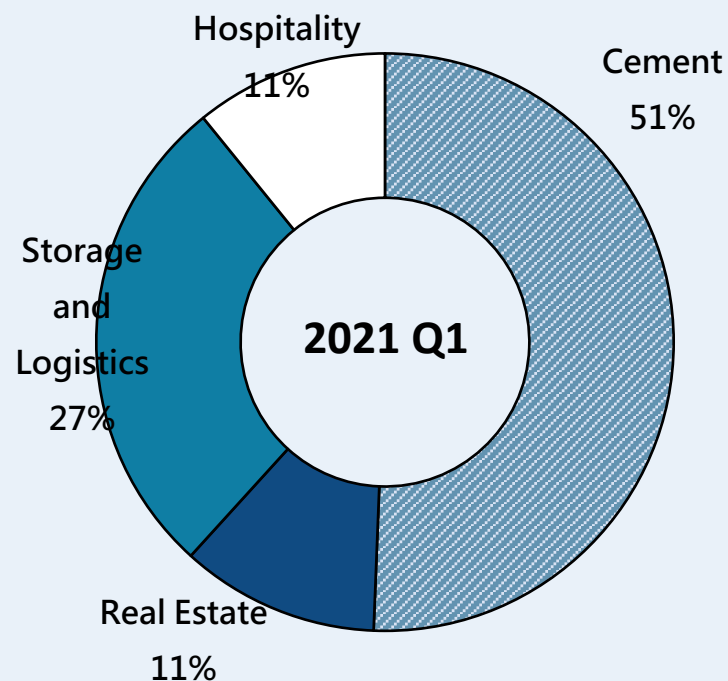
Unit : Million NTD

	1Q21	4Q20	1Q20	QoQ	YoY
Revenue	545	577	495	(6%)	10%
Gross Profit	(10) (2.0%)	(103) (17.8%)	(19) (4.0%)	90% 15.8ppts	47% 2.0ppts
Operating Income(Loss)	(135) (25.0%)	1,318 228.4%	(159) (32.0%)	(110%) (253.4ppts)	15% 7.0ppts
Net Non-operating Items	24	(6)	(47)	500%	151%
EBITDA	21	1454	(72)	(99%)	129%
Net Profit(Loss) Attributable to Owner of the company	(127)	1239	(210)	(110%)	40%
Basic EPS(NTD)	(0.20)	1.92	(0.33)	(110%)	39%

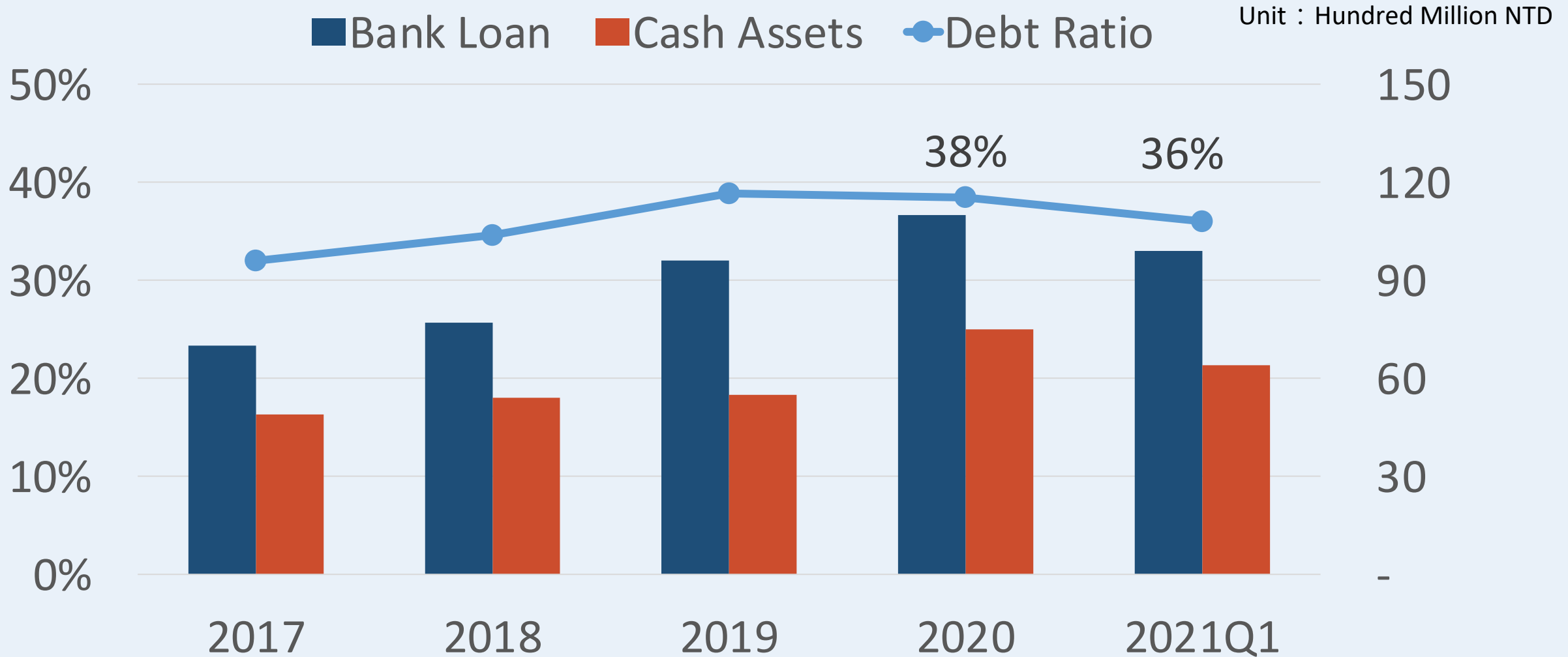
# Business Unit Revenue Breakdown Comparison

Unit : Million NTD

	1Q21	1Q20
Cement	276	236
Real Estate	61	62
Storage and Logistics	149	151
Hospitality	59	46
<b>Total</b>	<b>545</b>	<b>495</b>



# Solid Financial Position



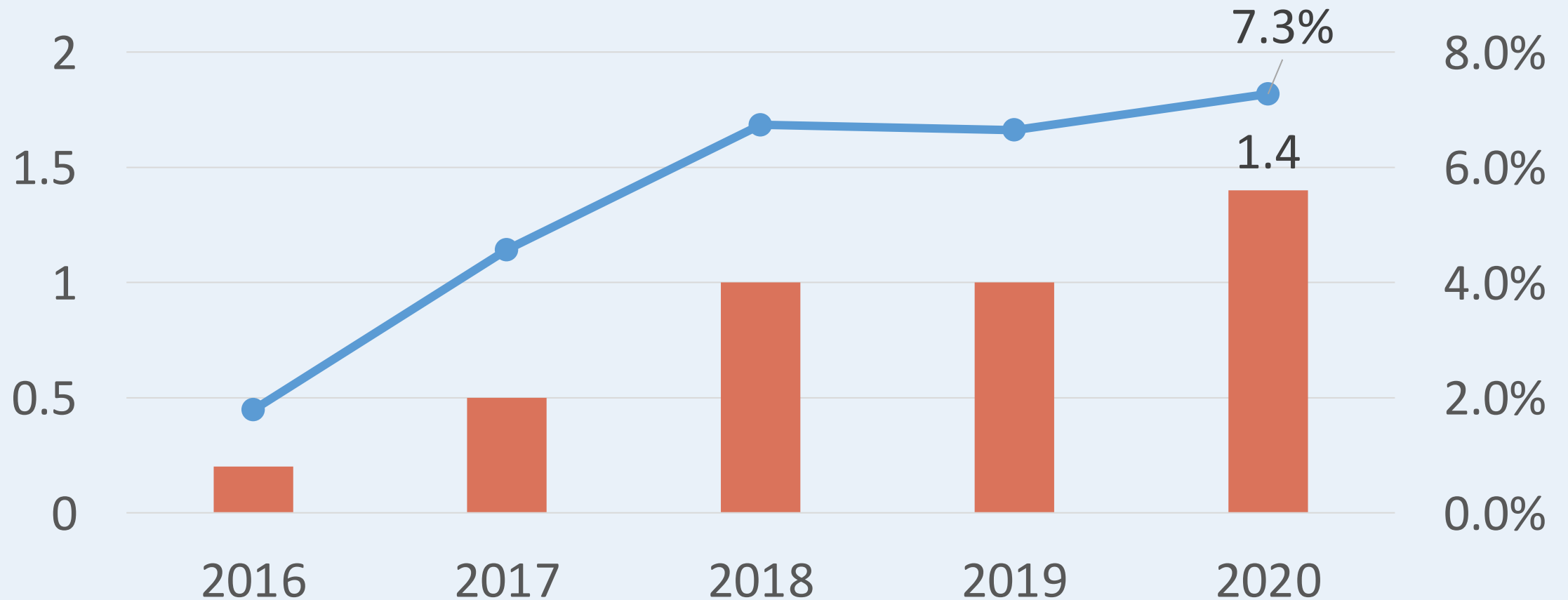
Note : Cash Assets=Cash and cash equivalents + Principle protected investments +  
Bank deposits + Restricted deposits



# Stable Cash Dividend

Unit : NTD

Cash Dividend Dividend Yield



Data Source : TWSE

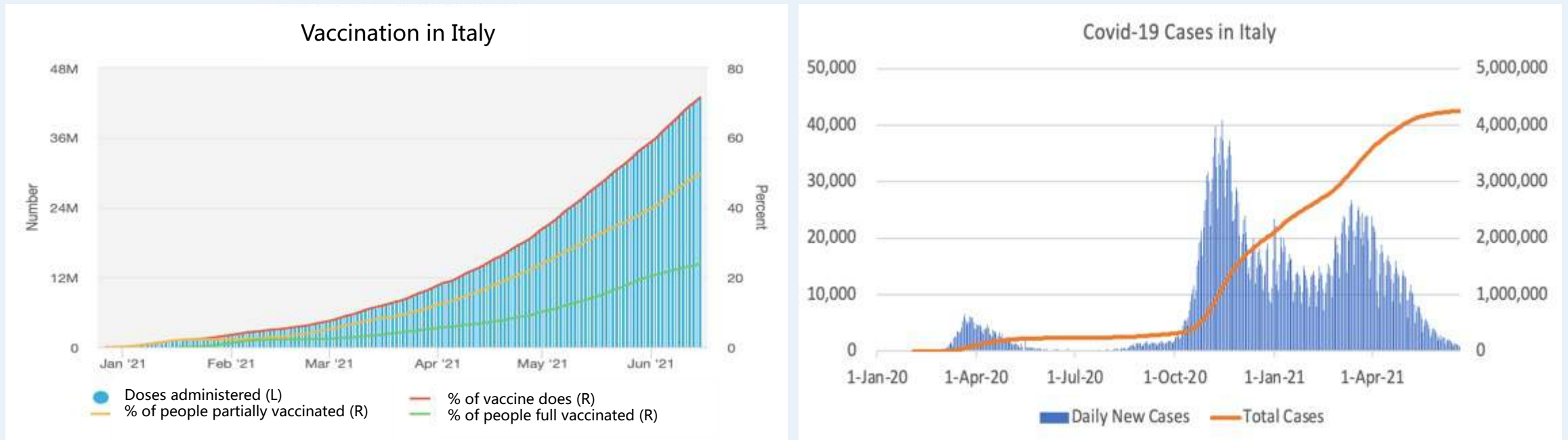
Note : Dividend Yield=Cash Dividend/Stock Price on dividend announcement date

# Overview of 2021 Q1



# Italy

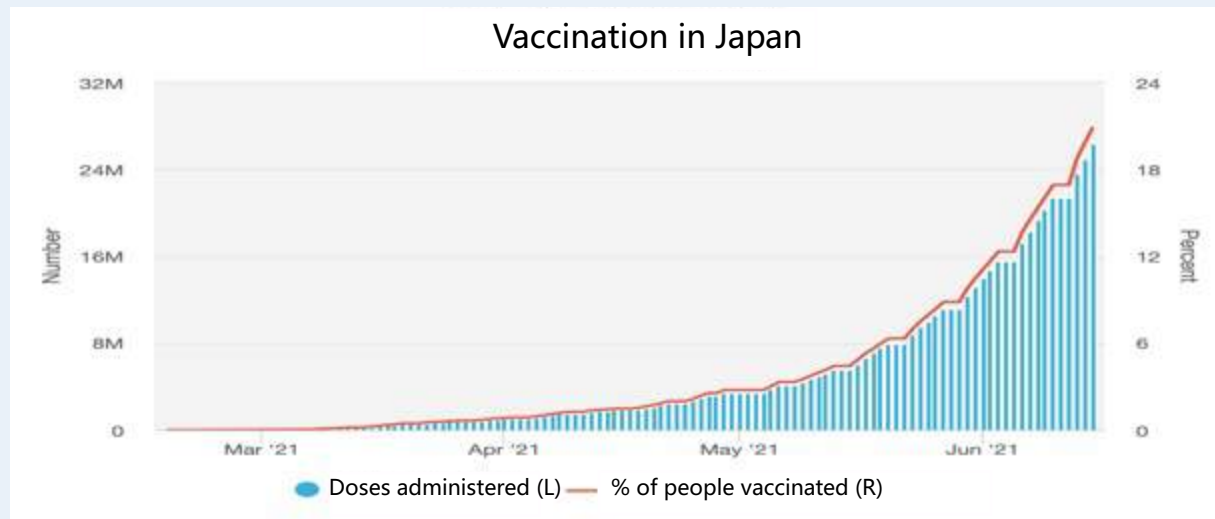
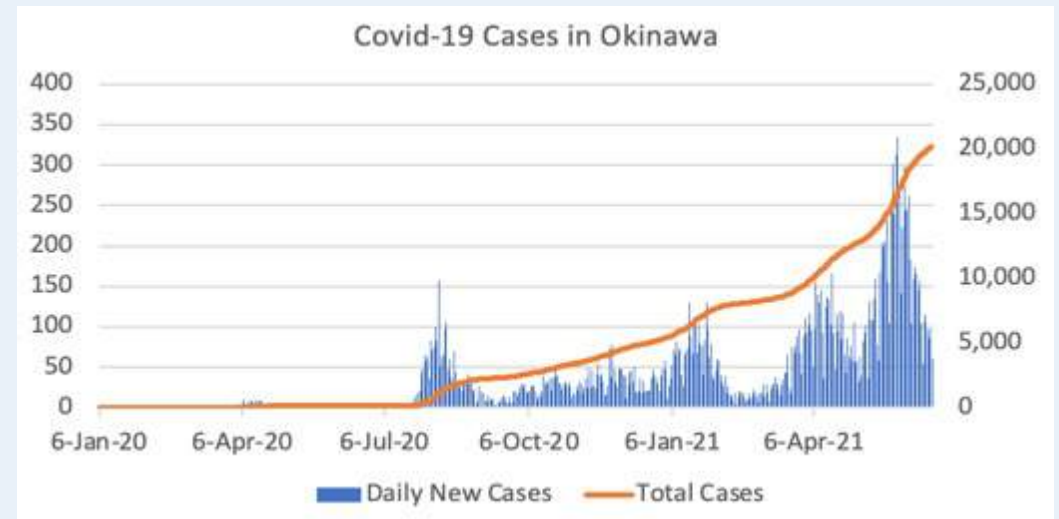
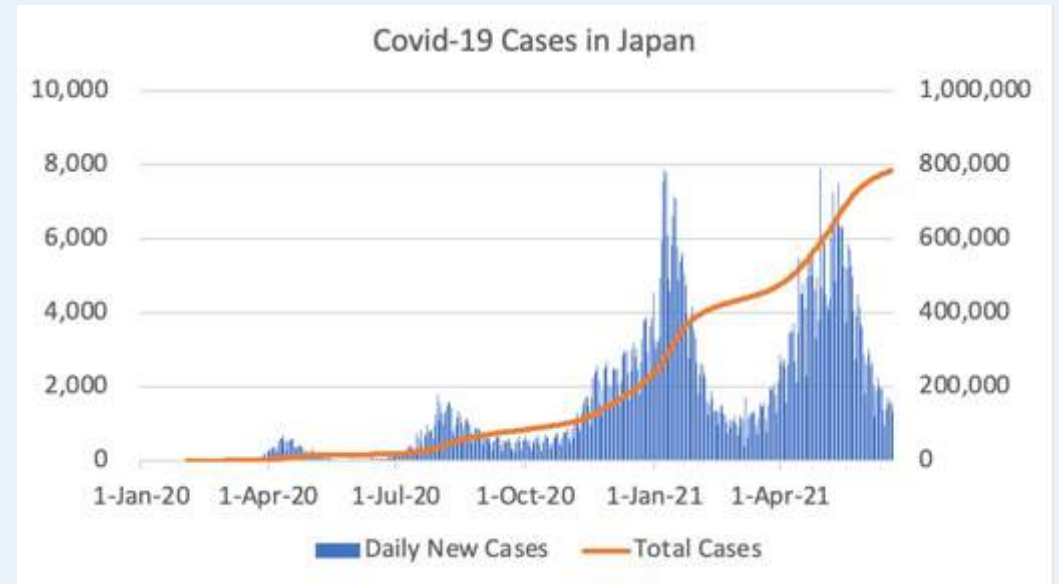
- Expect to see revenge tourism after lifting lockdown and EU easing travel restrictions.
- Operation adjustment :
  - A.Roma re-opened in June and is actively striving to build up booking for the second half of the year.



Data source : NCHC 、 MacroMicro

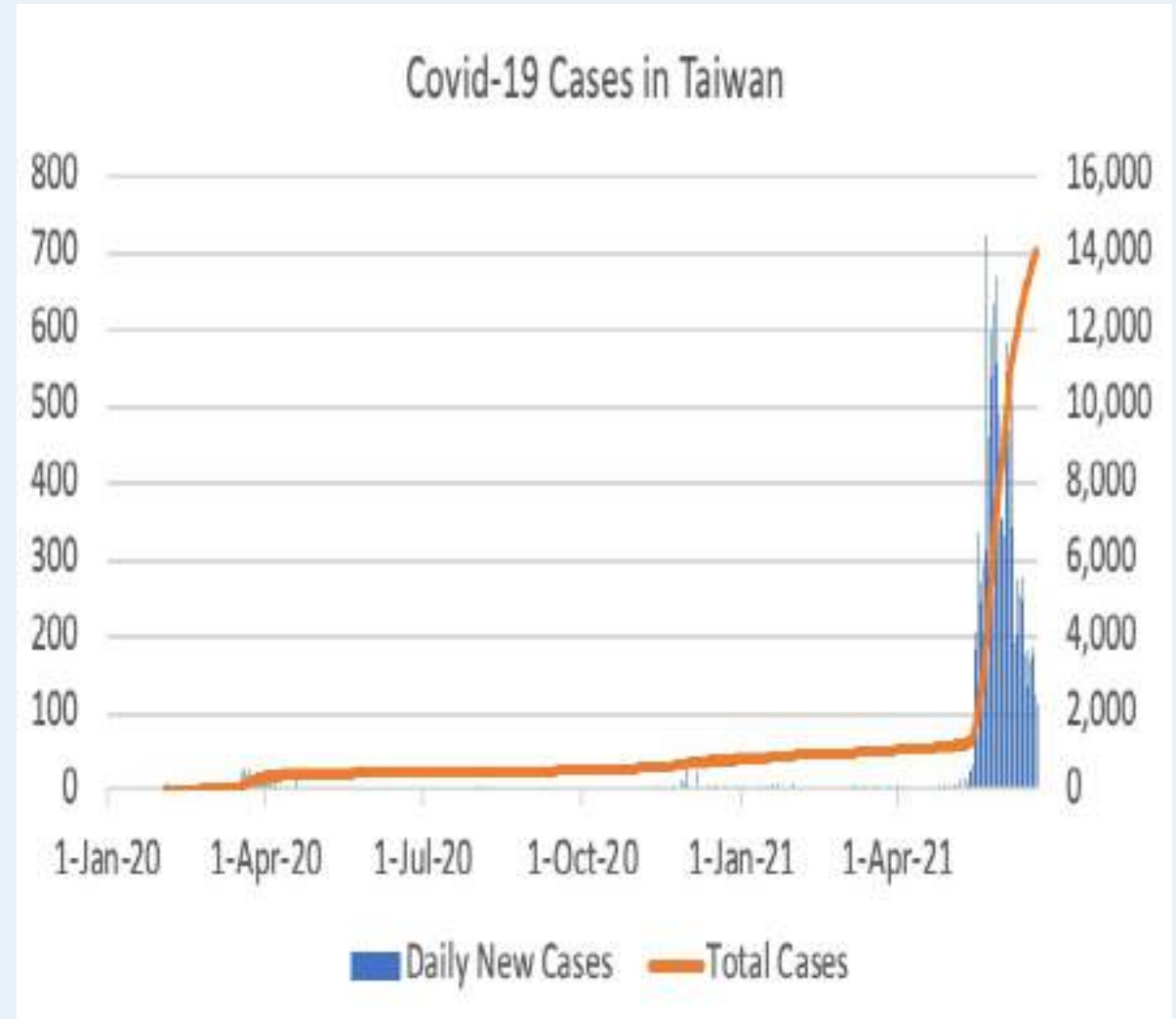
# Japan

- Okinawa's state of emergency is extended to July 11<sup>th</sup>, 2021.
- Operation adjustment of Hotel Collective :
  - Hotel rooms are only partially open.
  - All Day Dining restaurant only provides a la carte breakfast for room guests. Other F&B outlets temporarily closed to serving dinner.



## Taiwan

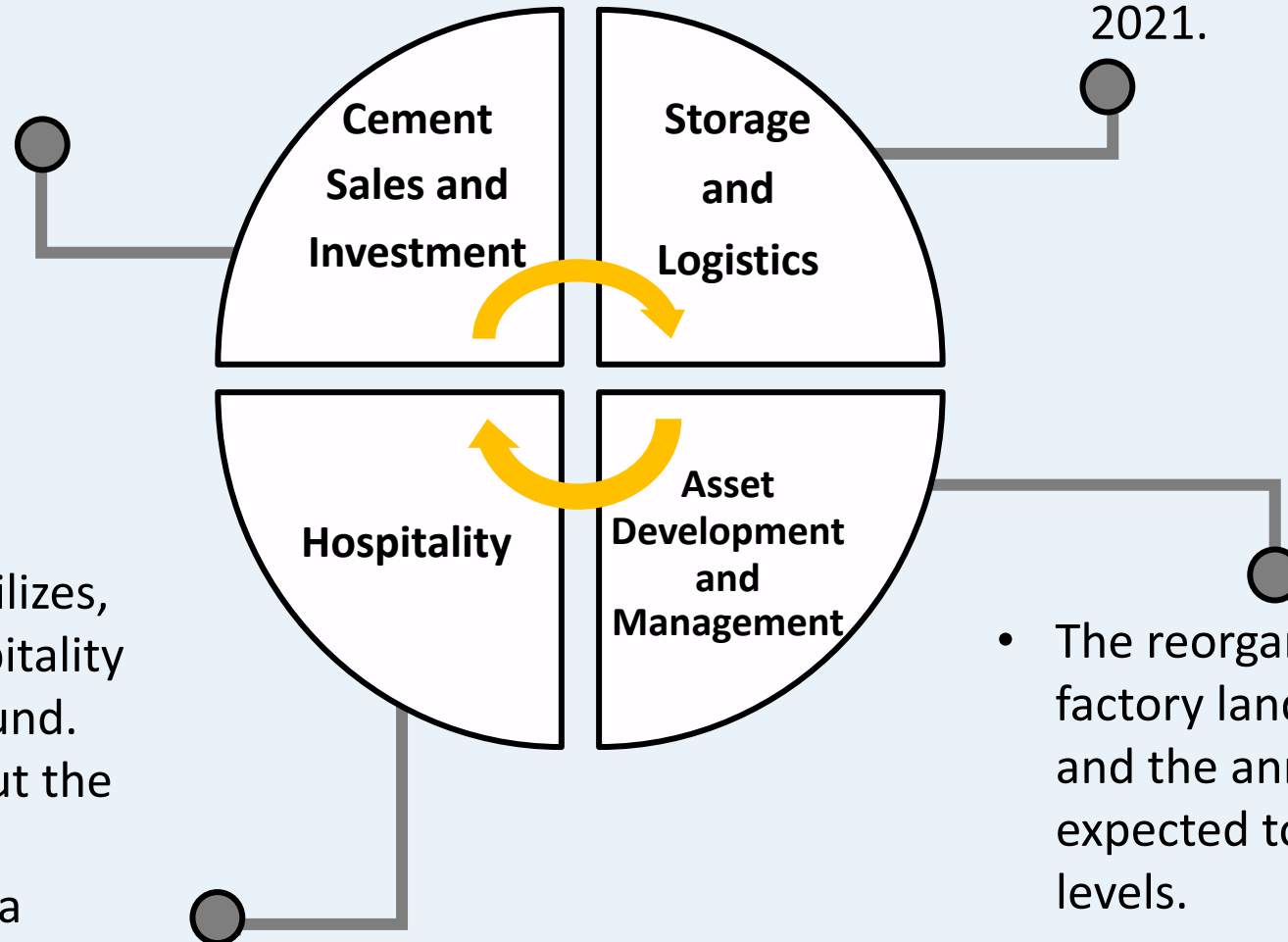
- Taiwan has implemented Nationwide Level 3 Epidemic Alert since May 19<sup>th</sup>
- Operation adjustment :
  - From May 14<sup>th</sup>, all back offices of CHC Group started to work from home.
  - Business relationship is maintained through telephone or video calls, and business of cement sales will not be affected.
  - From May 4<sup>th</sup>, the Gem care center is temporarily closed for visits, but virtual tour of the facilities offered online while orders can be placed offline.



Data source : NCHC

# Looking Ahead

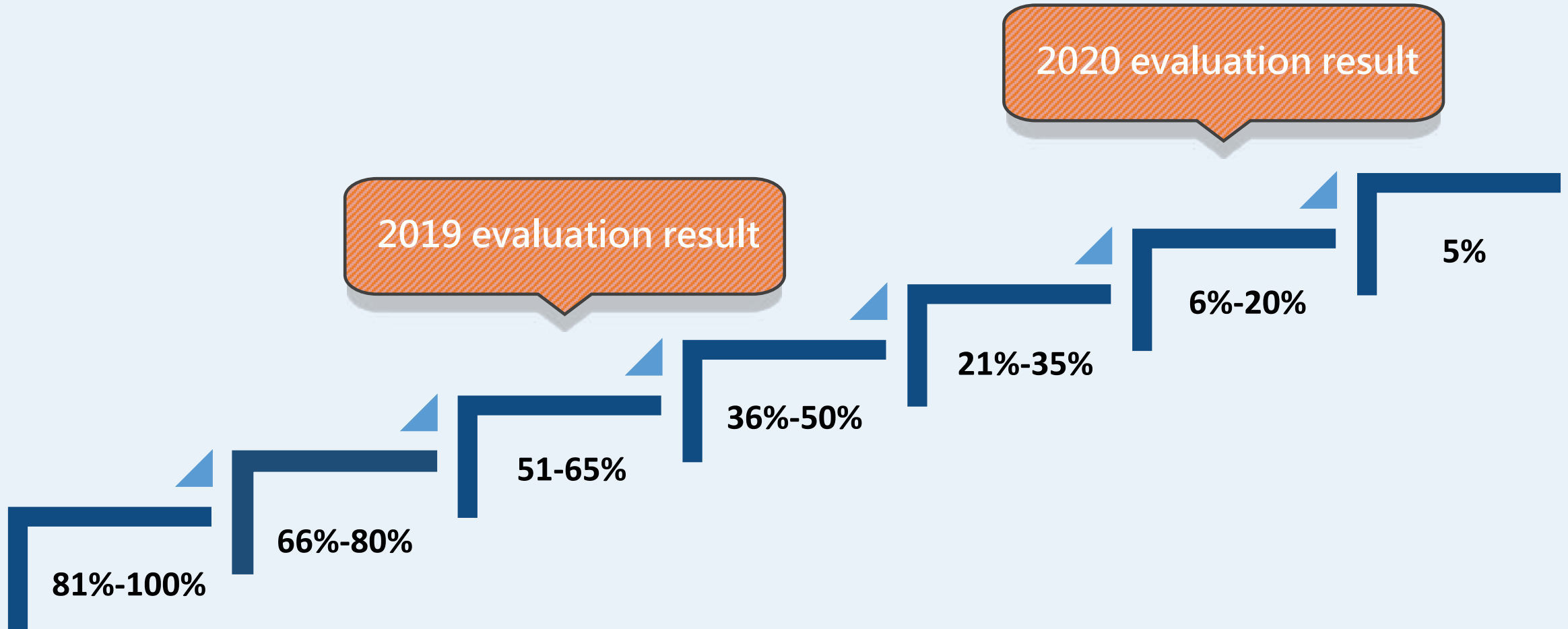
- Outlook for 2021 Taiwan's economy is promising, cement sales distributions and investment are trending positively.
- Cash dividends from investments expected to increase.
- Once the pandemic stabilizes, we expect Okinawa hospitality sector to gradually rebound.
- We expect to contract out the construction for InterContinental Okinawa Chura SUN Resort project in 2H 2021.



- Bulk cargo loading and unloading volume is expected to remain stable in 2021.
- The reorganization of the old factory land had completed, and the annual lease income expected to remain of 2020 levels.



# Corporation Governance Evaluation Result



Data Source : TWSE



# Environment Awareness – Discovery # Start 1 Thing, Compose for the Earth

Destruction and pollution from humans lead to climate change and animal extinction

More than half of the species on earth will disappear in the next 100 years



Reduce greenhouse gas emissions by riding on public transportation.



Individuals who eat vegetarian food a week can reduce carbon emissions by 0.213 tons a year, which is equivalent to a year's carbon absorption of nine trees.

Reduce carbon emissions every week on vegetarian days



Reduce carbon footprints by promoting breastfeeding.

# LEED Certification Application

 HOTEL COLLECTIVE

## Indoor air quality

- Real-time monitoring of indoor air quality
- Increase outdoor air exchange rate
- Perform air scrubbing

## Sustainable design

- Adopt native and multi-layer planting landscape design
- Set up bicycle racks, designated parking spaces for car pools and charging stations for electric cars facilities.

## Energy-efficient design

- Energy efficiency can achieve beyond 5.3%
- Use high-efficiency air-conditioning central unit
- LED lighting energy-saving 35% lower than LEED certification standards.
- Install energy meters to monitor the building energy efficiency

## Recycling

Construction waste reduction program, less than 2.3 lb/sq ft construction waste generated.

## Water saving design

- Use water-saving sanitary equipment to reduce daily water consumption by 30%
- Select drought-tolerant landscape design. 100% full replacement of tap water for planting and irrigation.
- Install a water meter to monitor building water use



## Donated to Taipei Fire Department to Support Covid-19 Prevention



**THANK  
YOU**